

**BI-LATERAL PARTNERSHIP AGREEMENT
BETWEEN
TRI-COUNTY REGIONAL BLACK CHAMBER OF COMMERCE, AND
BRAZORIA COUNTY HISPANIC CHAMBER OF COMMERCE**

I. PARTIES

This document constitutes a cooperative partnership agreement between the Tri-County Regional Black Chamber of Commerce (TCRBCC), and Brazoria County Hispanic Chamber of Commerce (BCHCC), also herein referred to as “The Partnership”.

II. PURPOSE

The Partnership was created to ensure a sustainable economic recovery for minority owned businesses operating within the Southeast Region of Texas. The Partnership desires to economically empower minority owned firms in the region. The Partnership will provide the ways and means of working together in support of assisting minority owned firms to build higher levels of growth and competitiveness within their business communities and throughout the region.

The Partnership addresses the intersection of missions of both organizations by assisting in the creation of jobs, growth strategies, investments, and fostering partner opportunities in procurement to build capacities thereby improving the financial strengths of minority firms in the region.

TCRBCC mission is to acquire and disseminate valuable business information, resources and tools necessary for member firms to achieve entrepreneurial parity and economic prosperity in the region and international.

TCRBCC Strategic Plan is to ensure that every Member achieve minority certification and is capable to do good business in selling their goods and services in Public and Private Markets.

BCHCC mission is to support and promote the development and success of Hispanic businesses in Brazoria County.

BCHCC purpose is to create a network of Hispanic-owned businesses to foster relationships with non-Hispanic business, associations, individuals and government that will create new business opportunities in our community.

Pursuant to this agreement, the parties agreed to work together to;

- a. identify minority owned firms currently possessing the capacity and desire to achieve Minority Certifications for City, State, and Federal levels;
- b. to host training activities to increase minority owned firms’ participation in gaining public and private procurement contracts;
- c. and develop teaming opportunities to expand members’ operations.

III. **RESPONSIBILITIES OF THE PARTIES**

Each party will perform the following activities to further its bi-lateral partnership and joint work, as indicated below:

1. Each party will appoint a liaison to coordinate the fulfillment of the partnership's outreach efforts;
2. Identify Minority owned businesses believed to have been underserved and under-represented, and not on par with economic peer communities, to participate in economic growth strategies;
3. Jointly Co-host events (e.g., seminars, workshops, training sessions) on procurement opportunities and other essential business-related matters;
4. Promote joint forum opportunities and provide use of their logos when doing these promotions;
5. Develop a coordination channel whereby each party will regularly exchange ideas, information, and resources to promote business activities in the region;
6. Develop and disseminate joint success stories highlighting Minority owned firms that benefitted in some sustainable way economically, as a result of the partnership established by this agreement.

IV. **CONTACTS**

The contacts of each party to this agreement are:

MARCUS L. STEVENSON, JD, LLM
REGIONAL DEVELOPMENT COORDINATOR / BRAZORIA COUNTY
TRI-COUNTY REGIONAL BLACK CHAMBER OF COMMERCE
2626 SOUTH LOOP WEST, SUITE 250
HOUSTON, TEXAS 77054
PHONE: 832-875-3977
EMAIL: INFO@TCBCC.ORG

BRAZORIA COUNTY HISPANIC CHAMBER OF COMMERCE
200 W. SECOND STREET, SUITE 210
FREEPORT, TEXAS 77541
PHONE: 979-233-2223
E-MAIL: GAGUIRRE@BCHISPANICCHAMBER.COM

The parties agree that if there is a change regarding the information in this section, the party making the change will notify the other party in writing of such change.

V. PERIOD OF AGREEMENT

This agreement will become effective when signed by all parties. The agreement will remain in effect as long as all parties mutually agree to the partnership.

Should a party wish to leave the partnership, or the partnership is dissolved in whole, written notice will be provided.

Drawn up in duplicate in Houston, October 11, 2017, in English, both texts are equaled authentic.

TRI-COUNTY REGIONAL BLACK CHAMBER OF COMMERCE

Leondria R. Thompson
SIGNATURE OF PERSON WITH AUTHORITY
LEONDRIA R. THOMPSON
PRESIDENT & CEO
2626 SOUTH LOOP WEST, SUITE 250
HOUSTON, TEXAS 77054

OCTOBER 11, 2017
DATE

BRAZORIA COUNTY HISPANIC CHAMBER OF COMMERCE

Gina Aguirre Adams
SIGNATURE OF PERSON WITH AUTHORITY
GINA AGUIRRE ADAMS
PRESIDENT / CEO
BRAZORIA COUNTY HISPANIC CHAMBER OF COMMERCE
200 W. SECOND STREET, SUITE 210
FREEPORT, TEXAS 77541

OCTOBER 11, 2017
DATE